

United Way
of Fresno County



CONGRESSMAN GEORGE RADANOVICH
invites you to a workshop on

GETTING THAT FEDERAL GRANT
Presented by Congressional Staff

FEBRUARY 16 – 1:30-3:00 PM

At UNITED WAY OF FRESNO COUNTY
4949 KINGS CANYON ROAD

Seating is limited – 42 spaces are available in this class --
registrations will be taken in order they are received by email,
phone or fax

To Register:

Send an email to cscroggins@unitedwayfresno.org

559-243-3668 – telephone

559-228-8159 - fax

Identify the agency and who will be attending

What: *GRANT WRITING INTENSIVE WORKSHOP*

Where: **FRESNO COVENANT FOUNDATION**
2727 N. First Street

When: **February 13, 14, 15, 16 – 9:30 am to 12 noon**
OR

March 13, 14, 15, 16 – 9:30am to 12 noon

Who: Nonprofit organizational staff (Executive Directors, Program Managers, Project Coordinators, etc.)

Why: This class is structured so that during the class you will have written a grant draft (or at least made significant headway into writing one). Hence, come to class prepared to write. If you have already contacted a grant maker, bring those notes to class.

MORE: Double your chances of getting your grant funded = organizations who took this class and worked with the Grant Developer increased the success of their proposals!

YOU WILL LEARN:

Prospect Research

Converting proposal ideas into compelling needs statements

Defining clear goals, objectives, indicators and outcomes

Budget development – converting your story from words to numbers

Evaluation Components – qualitative, quantitative

Writing sustainability plans

Packaging the proposal

You must bring at least 50 sheets of printer paper to the workshop.

You must bring diskettes to the class to save your work.

Seating is limited – 12 spaces are available in this class (one computer per agency) -
- registrations will be taken in order they are received by email, phone or fax

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United Way
of Fresno County



*What: PRACTICAL STRATEGIES FOR NONPROFIT
BOARD DEVELOPMENT*

*Where: UNITED WAY OF FRESNO COUNTY
4949 KINGS CANYON ROAD*

When: APRIL 4, - 9:00 am - 12 noon

*Who: Nonprofit organizational staff (Executive Directors,
Board Members, potential Board Members*

*Why: This class is structured so that during the class you will
acquire practical skills for recruiting, retaining and
orientating board members.*

**WORKSHOP BEING CONDUCTED BY RICH KRIEGBAUM,
PRESIDENT OF UNITED WAY AND SELECTED
COLLEAGUES IN NONPROFIT MANAGEMENT**

Seating is limited – 45 spaces are available in this class --
registrations will be taken in order they are received by email,
phone or fax

To Register:

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559-243-3668 – telephone

559-228-8159 - fax

Identify the agency and who will be attending

**United Way
of Fresno County**



What: EXPEDITING THE FUNDING SEARCH

Where: UNITED WAY OF FRESNO COUNTY

4949 E. Kings Canyon

When: THURSDAY, APRIL 20, 10 am – 12:00 noon

Who: Nonprofit organizational staff (Executive Directors,
Program Managers,
Project Coordinators, etc.)

Why: This class is structured so that during the class you will
have acquired funding prospect research skills and can
confidently search out potential funding sources!

MORE: Double your chances of getting your grant funded
simplify and accelerate your search for potential funders
– newly expanded foundation database and other access
portals to be demonstrated.

YOU WILL LEARN:

Prospect Research

Using databases effectively

Explore 5 new sources to research for funding

Seating is limited – 60 spaces are available in this class --
registrations will be taken in order they are received by email,
phone or fax

To Register:

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559-243-3668 – telephone or 559-228-8159 – fax

Identify the agency and who will be attending

- What:** *GRANT WRITING INTENSIVE WORKSHOP*
- Where:** **FRESNO WEST COALITION FOR
ECONOMIC DEVELOPMENT**
302 Fresno Street, Ste 212
- When:** **May 15-16-17-18 9:30 am – 12:00 noon**
- Who:** Nonprofit organizational staff (Executive Directors, Program Managers, Project Coordinators, etc.)
- Why:** This class is structured so that during the class you will have written a grant draft (or at least made significant headway into writing one). Hence, come to class prepared to write. If you have already contacted a grant maker, bring those notes to class.
- MORE:** Double your chances of getting your grant funded == organizations who took this class and worked with the Grant Developer increased the success of their proposals!

YOU WILL LEARN:

- Prospect Research
- Converting proposal ideas into compelling needs statements
- Defining clear goals, objectives, indicators and outcomes
- Budget development – converting your story from words to numbers
- Evaluation Components – qualitative, quantitative
- Writing sustainability plans
- Packaging the proposal

You must bring at least 50 sheets of printer paper to the workshop.

You must bring diskettes to the class to save your work.

Seating is limited – 10 spaces are available in this class (one computer per agency) -- registrations will be taken in order they are received by email, phone or fax

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Identify the agency and who will be attending